

Press release

Paris-Medellín, June 29, 2015

Latin America - Energy

Veolia and EPM have signed an alliance to promote energy efficiency in Latin America

This ESCO (energy service company) type initiative aims to develop, install, finance, operate and maintain projects to improve energy efficiency throughout the region. It is intended to be rolled out in Colombia, Mexico, Brazil, Chile, Peru and certain Central American countries, among others. For the Veolia-EPM alliance, the conservation of natural resources and regional development based on a sustainable economic development approach are of the utmost importance.

On Friday, Veolia and EPM signed a Memorandum of Understanding for the development of energy efficiency services in Latin America. This partnership comes under the France-Colombia Strategic Committee launched in January 2015 by the two countries' presidential authorities, and was signed in Medellín by Ramon Rebuella, Executive Vice President for Latin America at Veolia, and Juan Esteban Calle Restrepo, Chief executive Officer of EPM and Leader of the EPM Group.

The EPM Group is a group of Colombian companies based in Medellín with operations in Colombia, Chile, El Salvador, Guatemala, Mexico and Panama. Its activities notably encompass the production, transmission and distribution of energy. It is the leading public services company in Colombia, the second largest in terms of its assets, and reported revenue of COP11.5 billion in 2014. The EPM Group provides services to 20 million people.

Energy efficiency helps offset the increase in global energy demand while at the same time reducing the greenhouse gas (GHG) emissions that are contributing to average global warming. It also improves the competitiveness of those companies that choose to moderate their energy consumption without cutting back on their business activity.

For Antoine Frérot, "This partnership is an opportunity to develop energy services based on new and innovative solutions that will deliver added value for the citizens, companies and industry of Colombia and Latin America. With this alliance, which is broadly based on its international experience in energy efficiency, Veolia is reaffirming its position on the Latin American energy market, a focus for strategic growth in this region. Reflecting our DNA, we are committed to taking a front-seat role in the conservation and renewal of available resources, while at the same time encouraging sustainable growth for the wellbeing of local communities."

Juan Esteban Calle Restrepo, Leader of the EPM Group, is equally delighted with this decision, "This alliance has been forged in the year in which EPM is celebrating its 60th anniversary, and will enable us to be involved in the rollout of solutions to encourage the competitiveness of our customers in Colombia and in all the other countries where we are present, and to contribute to consolidating sustainable and competitive regions. This initiative above all underscores our belief that energy efficiency contributes directly to protecting the environment, the wellbeing of communities, and the competitiveness of industry and commerce through innovative solutions serving communities."

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An alliance for the planet

The purpose of this Veolia-EPM alliance is to create a company of the ESCO (energy service company) type that will be in a position to provide solutions to develop, install, finance, operate and maintain projects designed to improve energy efficiency.

This alliance will provide solutions that reduce the consumption and improve the efficiency of its customers' processes and services. The first step will involve the performance of energy audits at customers' premises to identify the principal sources of energy consumption and the least energy efficient operations, with a view to recommending and implementing improvement solutions.

Under the agreement signed today, it is planned that the Veolia-EPM alliance will work on developing low-energy solutions for various types of customers: industry (oil & gas, mines, and food & beverage), public (public lighting solutions), hospitals, hotels, educational facilities, etc.

The agreement will initially concern public entities in Colombia and Mexico, followed by Brazil and Chile, and then Peru and the Central American countries.

For Veolia and EPM, this agreement will speed up growth in the Latin American market's energy efficiency segment. Under the alliance, the two companies will contribute their respective knowledge and experience of public services and of the regions where they already operate.

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About Veolia

Veolia group is the global leader in optimized resource management. With over 179,000 employees* worldwide, the Group designs and provides water, waste and energy management solutions that contribute to the sustainable development of communities and industries. Through its three complementary business activities, Veolia helps to develop access to resources, preserve available resources, and to replenish them. In 2014, the Veolia group supplied 96 million people with drinking water and 60 million people with wastewater service, produced 52 million megawatt hours of energy and converted 31 million metric tons of waste into new materials and energy. Veolia Environnement (listed on Paris Euronext: VIE) recorded consolidated revenue of €24.4 billion* in 2014. www.veolia.com

() 2014 pro-forma figures, including Dalkia International (100%) and excluding Dalkia France.*

About EPM

The EPM Group is a group of Colombian companies based in Medellín with operations in Colombia, Chile, El Salvador, Guatemala, Mexico and Panama. It brings together companies specializing in water distribution and wastewater networks, gas, solid waste management, the production, transmission and distribution of energy, wastewater management and drinking water produced from seawater. It is the leading public services company in Colombia, the second largest in terms of its assets, and reported revenue of COP11.5 billion in 2014. The Group provides services to 20 million people.

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