

**Main represented figures
for the full year ended
December 31, 2017**



Main represented figures⁽¹⁾ for the full year ended December 31, 2017

<i>In €m</i>	December 2017 published	IFRS 5 Adjustment ⁽³⁾	IFRS 9 Adjustment	December 2017 represented
Revenue	25,124.6	-306.2	0.0	24,818.4
EBITDA	3,284.1	-63.6	-3.4	3,217.1
Current EBIT ⁽²⁾	1,519.4	-18.7	-3.4	1,497.3
Operating income	1,284.8	-18.7	-3.4	1,262.6
Current net income - Group share	622.6	-5.2	-3.8	613.6
Net income - Group share	401.6	0.0	0.0	397.7
Gross industrial investments	-1,738	0	0	-1,738
Net free cash flow	655	-38	-1	619
Net financial debt	-7,841	0	8	-7,833

(1) Non audited figures

(2) Including the represented share of current net income of joint ventures and associates for the full year 2017

(3) In order to ensure the comparability of periods, the published accounts ending December 31, 2017 have been represented for the reclassification of the Group's activities in Gabon into "Net income (loss) from discontinued operations" in accordance with the application of the IFRS 5 standard.

Main represented figures for the full year ended December 31, 2017 ⁽¹⁾ - Revenue by segment

<i>In €m</i>	December 2017 published	IFRS 5 Adjustment	IFRS 9 Adjustment	December 2017 represented
France	5,414.5	0.0	0.0	5,414.5
Europe excluding France	8,504.4	0.0	0.0	8,504.4
Rest of the World	6,618.6	-306.2	0.0	6,312.4
Global businesses	4,558.3	0.0	0.0	4,558.3
Other	28.8	0.0	0.0	28.8
Revenue	25,124.6	-306.2	0.0	24,818.4

(1) Non audited figures

Main represented figures for the full year ended December 31, 2017 ⁽¹⁾ - EBITDA by segment

<i>In €m</i>	December 2017 published	IFRS 5 Adjustment	IFRS 9 Adjustment	December 2017 represented
France	788.3	0.0	0.0	788.3
Europe excluding France	1,305.0	0.0	-4.6	1,300.4
Rest of the World	938.3	-63.6	1.2	875.9
Global businesses	259.8	0.0	0.0	259.8
Other	-7.2	0.0	0.0	-7.2
EBITDA	3,284.1	-63.6	-3.4	3,217.1

(1) Non audited figures

Main represented figures for the full year ended December 31, 2017 ⁽¹⁾ – Current EBIT by segment

<i>In €m</i>	December 2017 published	IFRS 5 Adjustment	IFRS 9 Adjustment	December 2017 represented
France	152.4	0.0	0.0	152.4
Europe excluding France	701.5	0.0	-4.6	697.0
Rest of the World	553.3	-18.7	1.2	535.8
Global businesses	155.6	0.0	0.0	155.6
Other	-43.4	0.0	0.0	-43.4
Current EBIT	1,519.4	-18.7	-3,4	1,497.3

(1) Non audited figures