



**Main represented figures  
for the nine months-ended  
september 30, 2017**



# Main represented figures<sup>(1)</sup> for the nine months- ended September 30, 2017

<i>In €m</i>	September 2017 published	IFRS 5 Adjustment <sup>(3)</sup>	IFRS 9 Adjustment	September 2017 represented
Revenue	18,221.0	-229.6	0,0	17,991.4
EBITDA	2,358.7	-47.02	-10.4	2,301.3
Current EBIT <sup>(2)</sup>	1,049.2	-14.5	-10.4	1,024.3
Operating income	905.4	-14.5	-10.4	880.5
Current net income - Group share	405.8	-2.8	-7.0	396.0
Net income - Group share	301.7	0	-7.0	294.7
Gross industrial investments	-982	0	0	-982
Net free cash flow	-63	-26	0	-89
Net financial debt	-8,419	0	8	-8,411

(1) Non audited figures

(2) Including the represented share of current net income of joint ventures and associates for the nine months-ended September

(3) In order to ensure the comparability of periods, the published accounts for the nine months-ended September have been represented for the reclassification of the Group's activities in Gabon into "Net income (loss) from discontinued operations" in accordance with the application of the IFRS 5 standard.

# Main represented figures for the nine months- ended September 30, 2017<sup>(1)</sup> - Revenue by segment

<i>In €m</i>	September 2017 published	IFRS 5 Adjustment	IFRS 9 Adjustment	September 2017 represented
France	4,036.8	0.0	0.0	4,036.8
Europe excluding France	6,103.8	0.0	0.0	6,103.8
Rest of the World	4,815.5	-229.6	0.0	4,585.9
Global businesses	3,240.0	0.0	0.0	3,240.0
Other	24.8	0.0	0.0	24.8
<b>Revenue</b>	<b>18,221.0</b>	<b>-229.6</b>	<b>0.0</b>	<b>17,991.4</b>

(1) Non audited figures