#### RATING ACTION COMMENTARY

# Fitch Affirms Veolia at 'BBB', Outlook Stable Ahead of Suez Takeover

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Fitch Ratings - Frankfurt am Main - 30 Apr 2021: Fitch Ratings has affirmed the Long-Term Issuer Default Rating (IDR) and senior unsecured rating of Veolia Environnement S.A. at 'BBB'. The Outlook on the IDR is Stable.

The affirmation reflects Fitch's expectation that the company has sufficient financial flexibility to deleverage once the expected takeover of Suez SA closes, as well as Veolia's improved scale, diversification and market position post-transaction.

The Stable Outlook reflects our expectation that Veolia will carry out sufficient remedial actions to improve credit metrics to a level commensurate with a 'BBB' rating by the end of the rating horizon. Fitch assumes a pro-forma full-year impact of the Suez takeover, net of the divestment of the so-called New Suez, by 2022.

We estimate funds from operations (FFO) net leverage to average 5.2x over 2021-2023. We have revised Veolia's negative leverage sensitivity up to 5.0x from 4.7x to account for Veolia's stronger business profile post-transaction.

#### **KEY RATING DRIVERS**

Agreement Brings Clarity: The in-principle agreement reached by Veolia and Suez has brought some clarity on the transaction, with an agreed price per share of EUR20.5 for the 70.1% of Suez capital not owned by Veolia and a clear scope of the assets to be stripped out

Veolia's ability and commitment to restore its balance sheet and credit metrics to a level commensurate with 'BBB' after the transaction closes.

Stronger Market Position: Veolia will strengthen its position as the world leader in the highly fragmented environmental services sector with widely diversified operations both across businesses and globally, especially as New Suez will mainly focus on France. Fitch believes the combined group with revenue of about EUR37 billion and (Fitch-defined) EBITDA of about EUR4.7 billion will benefit from key competitive advantages and superior size to capitalise on the expected growth of the industry.

Revenue Diversification Improves: Veolia will reduce its concentration on the French market as a result of the Suez takeover and simultaneous disposal of New Suez, reinforcing its presence in Europe (especially Spain and the UK), North America, Australia and Latin America (especially Chile). Suez's assets identified as strategic by Veolia represent a balanced business mix that will increase the exposure to low-risk water activities to about 45% of total revenue, according to our estimations. We forecast Waste and Energy Services to represent about 40% and 15% post-transaction, respectively.

High Leverage Post-transaction: Veolia's FFO net leverage peaked at 6.7x in 2020 (2019: 4.2x), due to the lack of sufficient remedial actions to offset the acquisitions of the 29.9% stake in Suez, and the assets in central Europe. We expect the company to reduce leverage to about 5.0x by end-2021. However, the acquisition of Suez (which we assume at 100%) net of the disposal of the New Suez, would bring leverage to 5.5x-6.0x in 2022. We assume this will fall towards 5.0x in 2023 due to remedial actions and, to a lesser extent, organic growth and synergies.

Veolia has committed to take any necessary actions to restore its financial structure towards a reported net debt/EBITDA below 3x (excluding hybrid debt), which is commensurate with our revised guideline of FFO net leverage of 5.0x.

Transaction Risks and Remedial Actions: In our view, the most critical transaction risks arise from the sale of New Suez. A lower-than-expected valuation of New Suez or a delay in its full divestment would be credit negative for Veolia if this is not offset with stronger remedial actions. Such risks could be exacerbated by the conditions that buyers of the New Suez will need to respect, i.e. the social commitments in France and the required long-term

Revised Sensitivity: We have revised Veolia's FFO net leverage negative sensitivity to reflect our view on an improved business risk profile post-transaction, with a stronger market position, higher scale and increased diversification. We expect the full integration of the two leaders in environmental services, with complementary geographical reach and businesses, to create opportunities for synergies and competitive advantage in costs, technologies and services.

EBITDA Target at Pre-Covid-19 Levels: The pandemic had a significant impact on Veolia's operations in 1H20, while the company's performance recovered by end-20. Revenue in 2020 was down 2.9% at constant foreign exchange rates, and reported EBITDA fell by 8% yoy. The impact was more prevalent among industrial clients and construction activities, but municipal activities were more resilient. Veolia expects a rebound to pre-pandemic levels in 2021, with a 10% increase in reported EBITDA.

#### **DERIVATION SUMMARY**

The 'BBB' rating mainly reflects Veolia's scale and diversification both by business (mostly contracted and quasi-regulated water, and higher-risk waste management) and geographically. Fitch sees higher debt capacity for Veolia at the same rating than US peers Waste Management, Inc. (BBB+/Stable) and Republic Services, Inc. (BBB/Stable), which are solely present in the US waste industry and therefore lack Veolia's geographic diversification.

Veolia's FFO net leverage is comparable with those of Italian multi-utilities Acea SpA (BBB+/Stable) and Iren S.p.A. (BBB/Stable). Acea has the strongest business profile with earnings dominated by regulated network business, leading to a one-notch-higher rating at the same leverage level. Veolia is significantly larger than Spain's FCC Servicios Medio Ambiente Holding, S.A.U. (FCC MA; BBB-/Stable), and benefits from diversification into energy and lower-risk water activities. However, Veolia is more exposed to commercial and industrial customers in its waste operations and has weaker credit metrics. Veolia's overall stronger business profile underpins the one-notch rating differential with FCC MA.

#### **KEY ASSUMPTIONS**

Proceeds from the 100% divestment of New Suez (including its equity stakes) of EUR9.6 billion in 2022.

Further disposals of EUR2.9 billion in 2021-2023, of which EUR1.9 billion relates to Veolia's strategic plan, with the rest deriving from the Suez acquisition.

Funding choices with equity components targeting a post-transaction net debt/EBITDA below 3.0x in 2023.

Fitch-defined EBITDA (net of leases, restructuring charges, renewal expenses, principal payments on operating financial assets and provisions) at about EUR4.7 billion by 2023, including net contribution from Suez's acquisition of EUR1.5 billion.

Fitch-defined Capex of about EUR1.8 billion in 2021, and about EUR3 billion in 2022 and 2023 after the consolidation of Suez.

Average dividends of EUR540 million a year for 2021-2023.

#### **RATING SENSITIVITIES**

Factors that could, individually or collectively, lead to positive rating action/upgrade:

We see limited rating upside due to the contemplated transaction, unless the business profile strengthens markedly through strategic repositioning and financial results outperform expectations with sustainable positive free cash flow and FFO net leverage below 4.3x.

Factors that could, individually or collectively, lead to negative rating action/downgrade:

FFO net leverage persistently above 5.0x, for example, due to insufficient or significantly delayed remedial actions to mitigate the financial impact of the acquisition or the materialisation of any transaction risk (i.e. lower proceeds from the disposal of New Suez).

#### **BEST/WORST CASE RATING SCENARIO**

International scale credit ratings of Non-Financial Corporate issuers have a best-case rating upgrade scenario (defined as the 99th percentile of rating transitions, measured in a positive direction) of three notches over a three-year rating horizon; and a worst-case rating downgrade scenario (defined as the 99th percentile of rating transitions, measured in a negative direction) of four notches over three years. The complete span of best- and worst-case scenario credit ratings for all rating categories ranges from 'AAA' to 'D'. Best- and worst-case scenario credit ratings are based on historical performance. For more information about the methodology used to determine sector-specific best- and worst-case scenario credit ratings, visit https://www.fitchratings.com/site/re/10111579.

#### LIQUIDITY AND DEBT STRUCTURE

Adequate Liquidity: At end-December 2020, Veolia had total liquidity of EUR10.2 billion, mainly comprising EUR5 billion of centralised cash, EUR1.1 billion of cash held by subsidiaries and EUR4 billion of undrawn credit lines. This compares with short-term maturities of EUR7.2 billion (excluding lease debt and factoring), which include EUR0.6 billion of bonds and EUR5.9 billion of commercial paper, which we expect to be rolled over.

# REFERENCES FOR SUBSTANTIALLY MATERIAL SOURCE CITED AS KEY DRIVER OF RATING

The principal sources of information used in the analysis are described in the Applicable Criteria.

#### **ESG CONSIDERATIONS**

Unless otherwise disclosed in this section, the highest level of ESG credit relevance is a score of '3'. This means ESG issues are credit neutral or have only a minimal credit impact on the entity, either due to their nature or the way in which they are being managed by the entity. For more information on Fitch's ESG Relevance Scores, visit www.fitchratings.com/esg.

ENTITY/DEBT	RATIN	G		PRIOR
Veolia Environnement S.A.	LT IDR	BBB Rating Outlook Stable	Affirmed	BBB Rating Outlook Stable
<ul><li>senior unsecured</li></ul>	LT	BBB	Affirmed	BBB
<ul><li>subordinated</li></ul>	LT	BB+	Affirmed	BB+

#### **VIEW ADDITIONAL RATING DETAILS**

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#### **APPLICABLE CRITERIA**

Corporate Hybrids Treatment and Notching Criteria (pub. 12 Nov 2020)

Corporate Rating Criteria (pub. 21 Dec 2020) (including rating assumption sensitivity)

#### APPLICABLE MODELS

Numbers in parentheses accompanying applicable model(s) contain hyperlinks to criteria providing description of model(s).

Corporate Monitoring & Forecasting Model (COMFORT Model), v7.9.0 (1)

#### ADDITIONAL DISCLOSURES

**Dodd-Frank Rating Information Disclosure Form** 

**Solicitation Status** 

**Endorsement Policy** 

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Veolia Environnement S.A.

EU Issued, UK Endorsed

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#### **UNSOLICITED ISSUERS**

ENTITY/SECURITY	ISIN/CUSIP	RATING TYPE	SOLICITATION STATUS
Veolia Environnement S.A. GBP 650 mIn 6.125% Notes 29 Oct 2037	FR0010535567	Long Term Rating	Unsolicited
Veolia Environnement S.A. EUR 1.15 bln Variable hybrid capital instruments	FR00140007L3	Long Term Rating	Unsolicited
Veolia Environnement S.A. EUR 500 mln 0.927% bond/note	FR0013210416	Long Term Rating	Unsolicited

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